
FACTS AND ISSUES:

- a. Many aerial trucks have a 36 - 48 month build time.
 - b. Lease2 purchase same company as previous engines purchase through Fireline
 - c. Purchase through Sourcewell contract.
 - d. Concerns of purchasing "Used" truck, inheriting someone else problems.
 - e. Safety concerns – Hall County – Purchase used ladder truck and an accident with the ladder ended the career of 3 firefighters.
 - f. Reduced expenditures for repairs
 - g. Average Fire flow in area
 - h. Capable of pumping 1500 gpm.
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OPTIONS:

- 1) Approve recommendation: Approve Lease/Purchase of 2024 E-One Typhoon Class HP75 Ladder Truck
 - 2) Deny recommendation: Deny Lease/Purchase of 2024 E-One Typhoon Class HP75 Ladder Truck.
 - 3) Commission defined alternative:
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RECOMMENDED SAMPLE MOTION:

Motion to approve the agreement with Lease2 toward the lease/purchase of an E-One Typhoon Class HP75 Ladder truck and direct the Commission Chairman to execute any documents as needed.

DEPARTMENT:

Prepared by:

Jeffrey D. Adams

Director: __

Jeffrey D. Adams _____

**ADMINISTRATIVE
COMMENTS:** _____

_____ **DATE:** _____

County Manager



Habersham County Emergency Services

4263 Hollywood Highway O Clarkesville, GA 30523

Office: (706) 839-0570 Fax: (706) 754-5378

E-Mail: hces@habershamga.com

Jeffrey Adams – Director / Chief

Jason Davey – Operations Division Chief



The need for a ladder truck has been established and we are at the point of replacing the apparatus to maintain the service being provided. If anything, the need has increased since the first ladder truck was put in place almost 25 years ago. Lanier Swafford was consulted regarding the need to replace the ladder truck and has provided much of the information listed below. Swafford served as Fire Chief for Dawson County for many years as well as the Georgia Firefighter and Standards Training Council, Habersham County Emergency Services, and the Georgia Office of EMS and Trauma.

As the other departments in the county also have ladder trucks, the number of trucks needed to establish the required fire flow often requires more than one apparatus. Fire flow is the **amount of water required to suppress or control a fire effectively**. It represents the flow rate of water, typically measured in gallons per minute (GPM), that needs to be delivered to the fire scene. If a large structure is involved, more water is needed to mitigate the situation. We have auto-aid agreements with 3 of the 4 city departments, where we aid each other.

To provide a context to “Fire flow”... It is calculated by Length x Width x No of floors/3

100ft x 50ft x 2 floors (**100% involved**) 3,333 gals/min is the “Fireflow”.

Apple Mountain – Holiday Inn Resort – 4959gpm required

Silverleaf Resorts – Each building – 4800gpm required

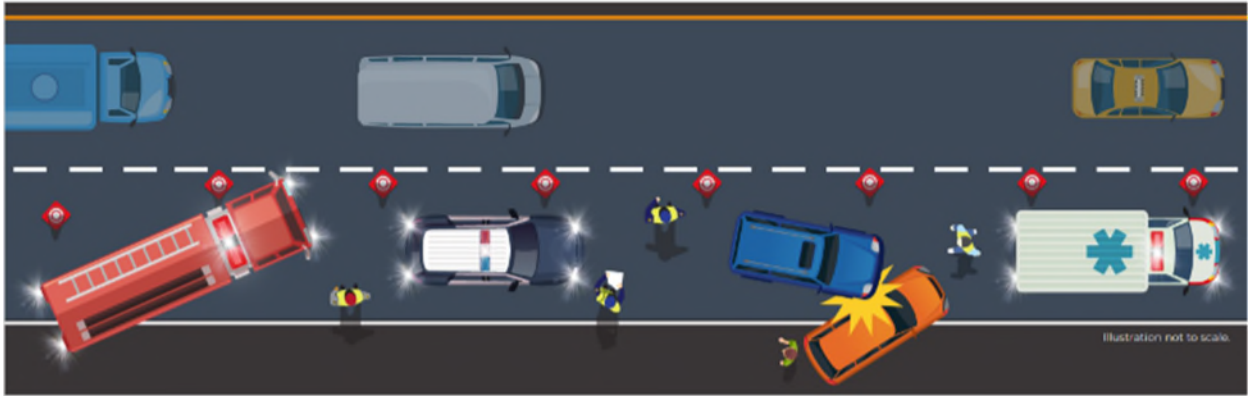
Woods Mercantile in Clarkesville – 6033gpm required

New Ladder capable of pumping 1500gpm and delivering from the elevated nozzle.

Clarkesville’s truck capable of pumping 1500gpm.

Master stream device on engine/pumpers is also possible in helping to achieve the needed fireflow, typically providing **350** gpm.

This apparatus is also needed at incidents other than fire scenes. A ladder truck also provides additional safety measures in the response to auto accidents by providing rescue operations as well as a safety barrier for first responders and patients.



It can be used for extrication of victims in tree incidents or a rope rescue/recovery operation such as Tallulah Falls.



Essentially, we are without a much-needed resource in terms of fire scenes, vehicle collisions, and rescue operations.

Below is the cost of the Ladder Truck vs the Engine approved in this year's budget. Discussions will take place regarding the consolidation of services and the need will still exist for an apparatus to serve the northern parts of the county as well as provide auto aid to the municipalities. Each city department has structures within its city limits requiring the elevation of at least one fire stream to effectively control a fire. \$180,000.00 was approved by the commission for the FY25 budget for an annual payment toward an engine/pumper.

Ladder Truck	Engine
\$1,324,730	\$750,000
10	5
\$183,356.00	\$181,425.00

LEASE FINANCING PROPOSAL

Dealer

Fire Line Equipment, LLC

Ryan Burel

Representing



Presented To (As Lessee)

Habersham County, GA

Proposal Date:	October 14, 2024
Equipment Description:	(1) E-One Ladder Truck
Commencement Date:	December 1, 2024
	<u>Option 1</u>
Equipment Cost:	\$1,324,730
Lessee Down Payment:	
Amount Financed:	\$1,324,730
Lease Term:	10 Years
First Payment Date:	7/1/2025
Payment Frequency:	Annual
Interest Rate:	5.34%
Payment Amount:	\$170,778.60

Qualifications:

1. **Pricing:** This is a lease proposal for the payment stream(s) indicated above. If any of the information identified above are not correct, please advise us so that we can determine if a new proposal is required. Other important elements of this proposal are:

a) **Rate Expiration:** Signing this proposal does not in itself lock in your rate. This lease must be credit approved, contracts properly signed, and the lease funded by Leasing 2 within thirty days from the date of this proposal to protect the rates quoted.

b) **Closing Costs:** There will be no up-front costs of any kind charged by Lessor including closing costs, points, administrative costs, etc. Your attorney may charge you to review the lease documents and complete the opinion letter required with our lease documentation.

c) **Fixed Rates:** Rates are fixed for the entire term.

2. **Type of Lease:** This is a lease-purchase type of financing. After all the lease payments are made, Lessee will own the equipment without further cost.

3. **Financial Reporting:** All city, county and tax districts (including fire districts) will be expected to provide GAAP audited financial reports. All non-profit corporations (vfd's) will be expected to provide IRS 990 federal tax returns. If you do not maintain these types of financial reports, please contact us to discuss.

4. **Vendor Payable / Escrow Account (where applicable):** In the event that the truck(s) and/or equipment are not ready to be delivered, proceeds of this lease will be held in a vendor payable account until delivery/acceptance. This is a non-interest bearing account to Lessee.

5. **Credit Approval and Documentation:** This is a proposal only, and does not represent a commitment to lease. This financing is subject to credit review and approval and execution of mutually acceptable documentation, including the opinion of lessee's counsel opining that the agreement is legal, valid and binding, obligation of Lessee.

Financing by:

Leasing 2, Inc.

Contact:

Brad Meyers

Phone:

813-258-9888 x12

Email:

bmeyers@leasing2.com

Web:

www.leasing2.com



REQUEST TO PROCEED:

When you are ready to proceed with Leasing 2 towards finalizing this lease financing arrangement, please indicate so by signing below and completing the requested information. We will immediately email you our application. Thank you for your confidence and consideration.

Proposal date: October 14, 2024

Option Chosen: _____ (where applicable)

Upcoming Governing Body meeting date for lease approval: _____

Habersham County, GA

Name of Lessee

Authorized Signature

Date

Title

Printed Name Of Authorized Signature

Last month of your budget year?

Contact Name
(If Different Than Authorized Signature)

Contact Phone

Contact Email

Financial Contact Name
(Can be Treasurer or Clerk)

Contact Phone

Contact Email

Please complete the above information and **fax or email** all pages of the proposal to
813-258-9333 / bmeyers@leasing2.com



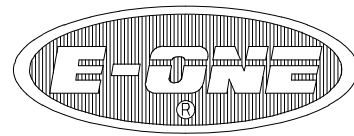
**** Important: A Resolution will be required with the lease contract ****

In the event that you require board action to sign this proposal, please call us so that we may forward the preferred form for the meeting.

Are you ready to move forward with Leasing 2?

Here is a quick overview of our process

- 1. Signed Proposal** - When you are ready to move forward with Leasing 2, email a scan of the completed and signed proposal back to Leasing 2.
- 2. Credit Application** - A credit application and request for current financial reports will be emailed to the designated contacts upon receipt of the signed proposal. The credit application should be completed and returned promptly to protect your quoted interest rates. Credit approval usually comes within a few days receipt of the completed credit application.
- 3. Financing Agreement** - Once credit approval is accomplished, the financing agreement will be emailed for review and signature. Once the contracts are signed and returned, we are ready for closing.

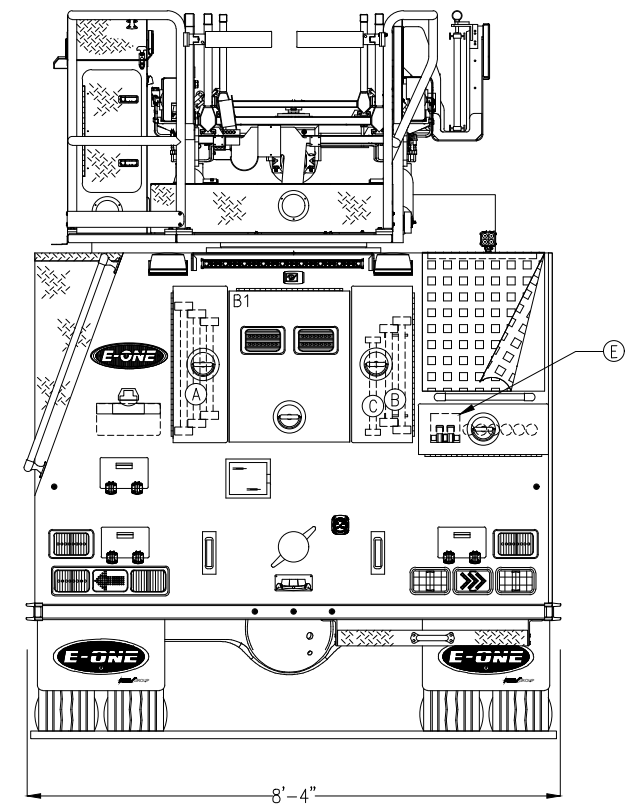


FIRELINE, INC. WINDER, GA

QUOTE 135900

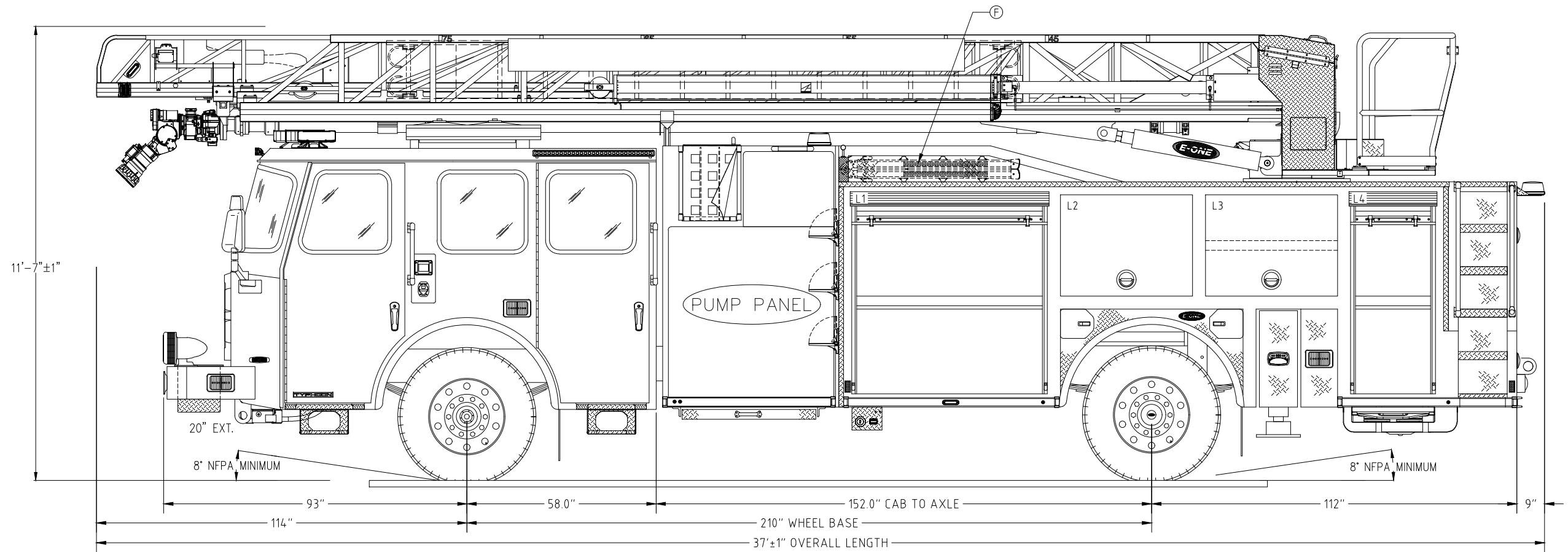
AERIAL BODY W/ SIDE STACKER HOSEBED
E-ONE TYPHOON CHASSIS
HP75 LADDER

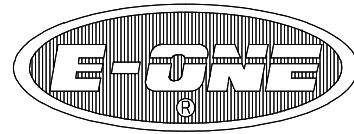
1500 GPM HALE QMAX PUMP 500 GALLON WATER TANK			HOSE LOAD: NFPA COMPLIANT			
COMPT.	OPENING		INTERIOR DIMENSION			
L1	58W	52H	60W	35H	24D	UPPER
L2	40W	31H	60W	26H	26D	LOWER
L3	40W	31H	40W	21H	21D	UPPER
L4	24W	52H	40W	14H	24D	LOWER
L4	24W	52H	26W	35H	24D	UPPER
L4	24W	52H	26W	26H	26D	LOWER
R1	58W	52H	60W	35H	23D	UPPER
R2	47W	26H	60W	26H	26D	LOWER
B1	21W	28H	TURNTABLE ACCESS ONLY			
GROUND LADDERS						
ITEM	LADDER LENGTH	MODEL NUMBER	QTY			
A	35' 3-SECT.	PEL3-35	1			
B	28' 2-SECT.	PEL-28	1			
C	16' ROOF	PRL-16	2			
D	14' ROOF	PRL-14	1			
E	10' FOLDING	FL-10	1			
F	LITTLE GIANT	MODEL-17	1			



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FIRELINE, INC. WINDER, GA

QUOTE 135900

AERIAL BODY W/ SIDE STACKER HOSEBED
E-ONE TYPHOON CHASSIS
HP75 LADDER

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